

## BTMM PROFESSIONAL PROFILE



Steve Pochiro  
Project Manager  
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### Clients

- Stantec
- Arrow
- Farmers
- True Religion
- Lucky Brand
- Ametek
- Marsh

Steve Pochiro has 20 plus years of solid experience in Business Transition & Move Management Services BTMM. Steve's primary responsibilities consist of planning and managing business transition and relocation projects for corporate clientele.

His project management style is a unique combination of his experience and talent to effectively and professionally work with people of various disciplines and levels within the corporate environment allowing him to seamlessly take charge of a project and gain the trust and confidence of the client.

### BTMM PROFESSIONAL SERVICES

- Develop overall relocation strategy including a detailed move plan for each department impacted by the relocation
- Develop detailed move logistics plan for all move phases
- Develop detailed move scope of work
- Develop scopes of work for each subcontracted service associated with the relocation – i.e. physical move vendor, IT support vendor, move supplies, etc.
- Develop/Track overall relocation project budget and cost tracking to control project costs
- Provide vendor bid analysis and recommendations
- Develop relocation schedule including detailed break-down and major tasks and resources required
- Oversee and lead relocation team, Coordinate/Chair move team meetings
- Coordinate post move activities

### PROFESSIONAL EXPERIENCE

Prior to joining ASI, Steve was the Founder of Southwest Modular & Office Design, a firm that specialized in the procurement and planning of office furniture. During this time Steve successfully managed 500 office furniture and light industrial construction and relocation projects throughout the United States, Canada and South America.

Steve has facilitated large facility relocations, start-ups and consolidations. He possesses excellent time management, organizational, leadership, presentation, communication and analytical expertise.

### SIGNIFICANT MARSH ASSIGNMENTS

- 35,000 SF Decom, E-Waste and Relocation, Seattle WA 2014
- 40,000 SF Decom, Relocation and E-Waste Denver, CO 2014
- 50,000 SF Decom, Relocation, E-Waste and Furniture Procurement Newport, CA 2014

### EDUCATION

- Decorated Member of the United States Army 1992-1995
- Bachelor's Degree in Kinesiology, Arizona State University 1992